

Devois, Inc. — applied AI and enterprise architecture. Principal-led delivery, headquartered in Los Angeles County.

CORPORATE DATA

CA DGS SMALL BUSINESS (MICRO)
#2053955

CITY OF LOS ANGELES
RAMP #224955 · certified **SBE, EBE, SBE-Proprietary, VSBE (Harbor)** · BTRC #0003601699 · **LBE** in verification
SBE-Proprietary is recognised by LAWA, the Port of Los Angeles and LADWP.

LA COUNTY
Vendor #233085 · **LSBE** ref 101814 · **CBE** and **MBE** ref 101815

CITY OF BURBANK
Business Tax Registration #BT-1020473

STATE
Cal eProcure #BID0132622 · CA SOS #4225845

FEDERAL
SAM.gov Active · UEI D4C4FNQ6HWY5 · CAGE 238V2

NAICS

541511 (primary) · 541512 · 541513 · 541519 · 541715 · 518210

DIFFERENTIATORS

- **Principal-led** — the architect who scopes the work performs it. 21+ years.
- **One team, start to finish** — requirements, architecture, build, support
- **LA County HQ** — carries local preference credit on City proposals

CORE COMPETENCIES

- **Applied ML & model development** — fine-tuning, embeddings, model training
- **Model evaluation & accuracy** — benchmarks, regression suites, drift monitoring
- **Agentic AI & orchestration** — autonomous agents, tool use, MCP servers
- **Audio & speech AI** — audio analysis, neural TTS, multilingual transcription
- **Document intelligence** — computer vision, extraction, automated reporting
- **Retrieval over regulated corpora** — embedding pipelines, hybrid search, provenance
- **Secure integration & identity** — OAuth 2.0 / OIDC, SSO, API authorization
- **Cloud architecture & modernization** — AWS serverless, Azure, microservices

STACK Fine-tuning · embeddings · vector and hybrid search · RAG · evaluation harnesses · MCP · computer vision · ASR and neural TTS · Dialogflow CX · VAPI.ai · Twilio · AWS · Azure

PAST PERFORMANCE**Home inspection company — California**

INSPECTION REPORTING PLATFORM · ONGOING · REFERENCE ON REQUEST

Custom AI that analyses inspection imagery and field data and returns structured, reviewable findings traceable to source. Speech synthesis and multilingual transcription. iOS media pipeline and Azure migration.

PRINCIPAL — KEY EXPERIENCE

- **Sync Music Lab** — co-founder and CTO; **AI audio analysis, model training and deployment**
- **LendingUSA** — first AI transformation; conversational AI (Dialogflow CX, VAPI.ai, Twilio) and loan origination on AWS
- **Verizon** — CDN platform modernization, OAuth-secured architecture
- **Charles Schwab** — lead consultant, Intelligent Portfolios front end
- **Checkpoint Systems / Nexon America** — enterprise delivery